
Live Well, Inc. *WellNewsBrief*

In This Issue: New Growth & New Beginnings



Spring is the season of New Growth and New Beginnings!!

Wishing you all renewal of mind, body, and spirit this season!!

Enclosed is the exciting new *Possibilities* CD by Marlene Eborn. People in her group are using it with excellent results!! Well priced at www.blueribbonvideo.com this would be a good one to use for situation like Dennis talks about in the box to the right.

www.teamdiamond.com memberships are ½ price thru May. You get an audio tape almost every week- most of which are excellent! Listening to audios is a great way to stay informed and excited!

ps: if you don't get our group emails (addressed from Live Well Inc) email me at swenk@5pillars.com for instructions on how to . This is important!

What do I say? from Dennis Williams

Since the question often comes up "what do you say to a prospective business partner", I thought I would share this experience with all of you. Hopefully, this will be of some value. Here's what transpired:

A fellow from Pitney Bowes Company came to our home to check our postage meter. I visited with him, then asked him how long he'd been with Pitney Bowes? He said, "about 7 years". I said, "Have you ever thought about doing anything else, or is this going to be your lifetime career?" He said, "Actually I had one career, but the heavy lifting hurt my back, so I went back to school and learned computers. I then got the job with Pitney Bowes.... but I'm always looking for something else. Sometimes it gets pretty bad, working for someone else."

I said, "The reason I'm asking you this, is that we started our business over 11 years ago, helping people set up their own businesses they run out of their homes, with virtually no risk. They have no inventory to purchase, no employees to hire, and no accounting or paperwork." He said, "What kind of business is that?" I said, "We are self-employed, but we have a parent corporation that does all the things we don't like to do, ie. inventory, shipping, accounting, etc. and they are the leading company in the world providing technologies that basically provide the essentials of life. Everyone needs Oxygen, pure water, more energy, quality sleep, and exercise. We have unique and innovative products that they provide. We demonstrate them, and endorse them..... and the company sells them. We get the commissions and they do all the work. We just ask questions like I did with you, find a need and help you change your life for the better.... if you want to. Does this sound like something you might be interested in?"

Dennis proceeded to give him a favorite CD/tape and said he'd be back in touch soon and invited him and wife to next wellness preview... now realize this is not set in stone... for example, if this were Trish she would have reacted different when the guy said he hurt his back. Trish would likely focus on the back injury and then work around later to the business. Different strokes for different folks **but** with the same outcome- **people getting introduced to Nikken!**

ps: Dennis likes Nikken's new DVD and Unprecedented and his WP cd.

The Power of Jade GreenZymes!

Nikken Jade GreenZymes™ is more than a vitamin. More than a nutritional product. Evidence suggests that it is *nature's perfect food*.

Jade GreenZymes offers a unique combination of all natural vitamins, minerals, antioxidants and enzymes.

Ingredients that all together do *what nothing else can*.

Jade GreenZymes

- Helps support your body's nutritional needs*
- Helps correct food imbalances*

• Helps offset the effects of a poor diet*

Jade GreenZymes contains ingredients associated with

- Immune system support*
- Detoxifying, for circulatory and colon health*
- Skin elasticity, to help prevent the appearance of aging*
- Natural pH regulation, to influence the body's acid/alkaline stability*

For best results, prepare Jade GreenZymes with optimized PiMag™ water.

The Nikken PiMag™ Optimizer features magnetic technology inspired by natural phenomena, and pi material that contains rare

Significant Alliance Announced!

We just got back from a most incredible event at the Nikken Awards of Excellence. Mr. Watanabe announced an exciting joint venture between Nikken and University of California – Irvine. At the event, the medical director of that great institution stood before us and stated that some of the best doctors in the world are at UCI. He said that people from around the world come there for specialized medical attention. He also stated that UCI represents the best in Western medicine. He said that Eastern medicine has wonderful and exciting possibilities that need to be addressed and that Nikken is probably the best example of the Eastern philosophy of health and that with this alliance, there will be great possibilities. Because Nikken is contributing to their institution, they are establishing the Nikken Imaging Center, which will include PET, MRI, and CAT.

When I think of this in combination with our recent release of the PalmMag, which brings a whole new level to magnetic health products. This is such a wonderful time to do Nikken!

Also, an alliance was formed with the United States Walking Federation, and an enameled lapel pin was passed out, signifying this event. Now is the time to lengthen your CardioSTRIDE!!! LET'S DO IT!!!

Dave Johnson

coral calcium, with natural alkalinity. It produces hydrated, oxygenated, balanced water — the ideal solution for Jade GreenZymes. Jade GreenZymes can also be enjoyed in milk, soy milk, Nikken Perfect Start®, fruit juice or yogurt.

WHOLE-BODY CONDITIONING

- Nutrition from nature — what your body is designed to consume!
- The only barley grass juice powder produced with Nikken PiMag™ water “the water of life”

- Grown in southern Japan in natural surroundings
- No chemicals, fertilizers or preservatives
- Cold-processed to preserve vital enzymes
- Support for nutritional needs*
- Developed with Dr. Yoshihide Hagiwara, the pioneer of barley grass supplements
- Jade GreenZymes supports the body's immune system — aids in detoxifying, acid balance, weight control*

*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease